PARTNERING TO ENABLE
POSITIVE FUTURES FOR ALL
BIODIVERSITY Economy Indaba

#ENTREPRENEURS MEET INVESTORS

Simpwe Somdyala, GM: OMEM Corporate Affairs
WHAT DOES RESPONSIBLE BUSINESS MEAN FOR OMEM?

It all starts with our customers and our business objectives...

The virtuous circle of enabling positive futures

Our purpose is to help our customers to thrive, through enabling them to achieve their lifetime financial goals, whilst investing their funds in ways that will help secure a positive future for them, their families, their communities and the world at large.
OUR IMPACT ON BEHALF OF OUR CLIENTS

TRANSPORT INFRASTRUCTURE
R20 bn committed
- Airports R1.8bn
- Rail/Port R3.7bn

RENEWABLE ENERGY
R20 bn committed
- 18 Solar plants
- 16 Wind farms

ROADS
R12.9bn
- Greater Johannesburg R1.6bn

AGRICULTURE
R1.7bn invested
- 10 farms
- 12,279 Members of farmers

HOUSING
R18.8bn committed
- 13,952 mortgage loans granted
- 5,677 Rental units

STARTUP FINANCING
R78.666
- Tax incentives granted since inception date of May 1997

EDUCATION
R1.4bn committed
- 24 Schools
- 16,500 Learners enrolled

As an asset manager committed to investing responsibly, we believe in doing good while delivering good returns. We have our clients’ capital at work in a number of sustainable investments, including affordable housing, renewable energy, infrastructure and education, to ensure a better future. This is just some of the impact our responsible investment efforts have delivered on behalf of our clients and to the communities in which we operate.

To invest today, for tomorrow, visit www.oldmutualinvest.com

INVESTING TODAY, FOR TOMORROW.
It takes committed champions and dynamic partners to marshal the players and pieces of ecosystems together.
Population: 55.0 million (2017)
GDP: $313.0 billion (2015)
GDP per capita: $6,050 (2017)

**SME contribution to GDP: 36% (2015)**


World Bank Starting a Business Rating (2017): Rank: 131/190

World Economic Forum Global Competitiveness Rating (2015): 4.5/7; Rank: 47/138

Source: GEM 2017/18 Report
What do we offer?

• An experience of a holistic plan, appropriate financial advice and solutions that caters for the needs of your business, lifestyle, legacy and employees.

• A personal and trusted relationship with an adviser.

• Financial education that can help you to take control of your business objectives and personal financial goals.

• A financial services company that is supportive of your wealth creation aspirations.
What do we offer?

Elements of what we do

Financial Advice – Financial Education

Wealth Management

Skills/Mentorship

Access to finance

Savings and Investments

Asset protection

Networks

Market Access
What do we offer?

- Access to an entrepreneurial eco-system offering solutions:
  - grant funding,
  - loan finance,
  - quasi equity,
  - advice/mentorship,
  - other value adding services
What do we offer?

• R1, 7 billion committed to businesses, including agriculture

• Old Mutual’s ecosystem includes
  • OM Alternative Investments,
  • Masisizane Fund,
  • Old Mutual Foundation,
  • Black Distributor’s Trust,
  • Black Business Partners Legacy Fund
  • Enterprise and Supplier Development Fund
As a Responsible Business, Old Mutual is committed to a partnership with government and entrepreneurs in the sector.
THANK YOU

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